



LOCAL PROD

JOB DESCRIPTION

Local-Prod is Web Company that provides a free Web Platform in order to get connected the consumers to the local producers. We support all local producers to make known their know-how and products through the web.

Sales & Marketing Trainee

Job description:

- Evaluate enquiries, prepare and present concept solutions.
- Prepare quotations and technical proposals according to customer's expectations.
- Work in team to prepare technical material to be presented to the customers.
- Maintain and develop relationships with Cluster sales network.
- Lead Generation prequalify of target costumers and acquisition of new clients.
- Distribution of BtoB services to different enterprises and organizations.
- Conduct consulting- and sales activities.
- Maintain and update the CRM with all activities created.
- Create posts on social media to generate website traffic.
- Visits and calls of prospects to present the services.
- Create the Database of prospects in Switzerland.
- Create e-newsletters.

Location: Home Office or Crans-Montana

Starting Date: ASAP

This job description will be reevaluated after 3 months trial period

We will be pleased to receive your application through our e-mail address:
contact@local-prod.co