

## **DESCRIPTION OF ELECTIVE COURSE**

| Name of the school : | Academic Year: |
|----------------------|----------------|
| Haute école de       | 2023-2024      |
| gestion de Genève    |                |

| FIRST PART: DESCRIPTION OF MODULE |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |  |  |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| 1. Domain Business and Services   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |  |  |
| 2. Department                     | International Business Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |  |  |
| 3. Course name                    | Economics of Innovation and Intellectual Property                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |  |  |
| o. oourse name                    | 2001011100 01 IIII0 valion and interiorital 1 Toporty                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
| 4. Code                           | 31037                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
| 5. Type of education              | ⊠ Bachelor □ Master                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |  |  |
|                                   | □ MAS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
|                                   | ☐ ☐ DAS / CAS / single days                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |
| 6. Number of ECTS Credits         | 5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |  |  |
| 7. Prerequisites                  | <ul> <li>✓ Validation of the modules in semesters 1 and 2</li> <li>✓ Attendance of the modules in semesters 3 and 4 for full-time students, and semesters 5 and 6 for part-time students</li> <li>✓</li> </ul>                                                                                                                                                                                                                                                                                                                                    |  |  |  |
| 8. Teaching language              | ☐ French ☐ German ☑ English ☐ Other:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |  |  |
| 9. Objectives                     | Successful firms of today and tomorrow rely more and more on innovation to reach and maintain this status. Nowadays, innovation happens within the boundaries of the firm in many different and complementary ways. Firms and entrepreneurs innovate in their products, production processes, organizational setups, and marketing strategies by exploring and exploiting different sources of knowledge, which are combined in their creative process.                                                                                           |  |  |  |
|                                   | To mitigate the risks associated with the process of innovating, firms make use of formal and informal intellectual property (IP) rights – such as patents, trademarks, or trade secrets – and increasingly employ them in a strategic manner. Sophisticated use of intellectual property allows firms to trade intangible assets, secure markets, cooperate in research and development with academic partners, or establish technological alliances with competitors. All of which brings a policy perspective to the phenomenon of innovation. |  |  |  |
|                                   | This course aims at providing the students with the economic theory, management conceptual framework, and practical toolkit to understand and analyze the creative process leading to innovation and related intellectual property within the boundaries                                                                                                                                                                                                                                                                                          |  |  |  |



|                                                                                 | of the modern-day firm and under different policy contexts.                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |  |
|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
|                                                                                 | The course also introduces students to the various intellectual property rights (copyright law, patent law, trademark law, and design law).                                                                                                                                                                                                                                                                                                                                                             |  |  |  |  |
|                                                                                 | At the end of this course, students should be able to:                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |
|                                                                                 | <ul> <li>Understand the basic concepts of the economics of innovation &amp; apply them to the reality of business practices</li> <li>Assess the economic risk and potential associated with innovation</li> <li>Understand the role and limits of IP to set efficient innovation strategies</li> </ul>                                                                                                                                                                                                  |  |  |  |  |
| 10. Contents (General themes and descriptions, the accurate content may change) | <ul> <li>Introduction to Economics of Innovation and IP</li> <li>Innovation and growth</li> <li>Innovation 101 – basic definition of innovation</li> <li>Basic Microeconomics principles behind innovation</li> <li>Innovation inside the firm</li> <li>Firm within an innovation ecosystem – innovation outside the firm</li> <li>The value of innovation</li> <li>Introduction to IP Law <ul> <li>Inventions: Patents, Utility models &amp; Trade secrets</li> </ul> </li> <li>IP strategy</li> </ul> |  |  |  |  |
| 11. Evaluation                                                                  | The grading of the module shall be based on:                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |  |  |  |
|                                                                                 | Mid-term assessments during weeks 1 to 15 according to the decision of the instructor.                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |
|                                                                                 | (The methods and weightings are communicated by the instructor before the evaluations)                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |
| 12. Remediation/repetition                                                      | <ul> <li>Compulsory remediation if the module grade is between 3.5 and 3.9 / 6.</li> <li>When subject to a remediation, only the grade of the remedial exam will be taken into account (maximum grade 4.0). A repeated module cannot benefit from a remedial exam.</li> <li>□ No remediation</li> </ul>                                                                                                                                                                                                 |  |  |  |  |
| 13. Coordinator / main instructor                                               | Julio Raffo, and other lecturers                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |
| SECOND PART: LOCATION OF THE MODULE IN THE STUDY PLAN                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |  |  |  |
| 14. Level                                                                       | ☐ Basic module ☐ Advanced module                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |
|                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |  |  |  |
|                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |  |  |  |
| 15. Characteristics                                                             | Module is mandatory (which could lead to final dismissal from the program, cf. art.15, al.1,      « Statut des étudiant-e-s bachelor »)                                                                                                                                                                                                                                                                                                                                                                 |  |  |  |  |



| 16. Type              | <ul> <li>✓ Main module</li> <li>☐ Module linked to main module</li> <li>☐ Optional module</li> <li>☐ Other:</li> </ul> |                                                                     |         |  |
|-----------------------|------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|---------|--|
| 17. Time organization | <ul><li>☑ Module over 1 semester</li><li>☑ Spring semester</li></ul>                                                   | <ul><li>☐ Module over 2 semesters</li><li>☐ Fall semester</li></ul> | ☐ Other |  |