## Learning Agreement – Package 2

The purpose of the Learning Agreement is to provide a transparent and efficient preparation of the study period abroad and to ensure that the student will receive recognition in his/her degree for the courses successfully completed abroad. By signing this document, the student, the home institution and the host institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Home and host institutions undertake to apply all the principles of the Erasmus Charter for Higher Education and/or the SEMP Charter relating to mobility for studies (and potential principles agreed in the Inter-Institutional Agreement). The host institution confirms that the courses listed in Table A are in line with its course catalogue and should be available to the student. The home institution commits to recognise all the credits or equivalent units gained at the host institution for the successfully completed courses and to count them towards the student's degree. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the host institution will communicate to the home institution any problems or changes regarding the study programme, responsible persons and/or study period.

Student	Last name(s)	First name(s)	Date of birth	
	E-mail	Study cycle	Field of study at HEG	
		Bachelor	IBM (International Business Management, taught in English)	
Sending Institution	Name of institution	Faculty/Department or Study Programme	City and Country	
	Erasmus Code	First and last name of contact person	E-mail	
Receiving institution	Name of institution	Faculty/Department or Study Programme	City and Country	
	HES-SO Haute école spécialisée de Suisse occidentale	Haute école de gestion de Genève (HEG)	Geneva - Switzerland	
	Erasmus Code	First and last name of contact person	E-mail	
	CH DELEMON02	Xavier Burdet	xavier.burdet@hesge.ch	
Planned period of the mobility	from [dd/mm/yyyy] to [dd/mm/yyyy]	This LA refers to: autumn semester		

All parties must sign the Learning Agreement before the start of the mobility. It is not compulsory to circulate a paper document to collect original signatures. Scanned copies of signatures or digital signatures may be accepted, depending on the national legislation or institutional regulations. Table A states the courses to be attended at

the receiving institution and the number of ECTS credits (or equivalent) to be awarded upon successful com			
Table A: Courses to be attended at the Receiving	Institution		
Course unit code and title		Language of instruction	Credits (ECTS or equivalence
30122 Global HR Management		English	3
30123 International Supply Chain		English	2
30222 Financing and Valuation			2
30321 Consumer Behaviour and Market Research		English	3
30323 Channel Management		English	2
30521 International Trade			2
30522 International Relations			2
30811 English Communication 3			2
French courses – Alternative course for French nati	ve speakers		
□ 30828a French for non-native speakers (A1) 2 TRUE beginners □ 30828b French for non-native speakers (A1) 2 FALSE beginners □ 30828 French for non-native speakers (A1-2) 2 Intermediate B2 □ Alternative course for French native speakers:			2
2 electives out of 4 to be confirmed by HEG coordinator upon regis	tration (course cod	le + title)	
Elective 1:		English	5
Elective 2:		English	5
Elective 3:		English	5
Elective 4:		English	5
	,	•	Total 30

## During the mobility period: exceptional changes

Exceptional changes to the courses listed in Table A have to be approved by the student, the responsible person in the home institution and the responsible person in the host institution by email or signature. Any changes should be clearly documented in a new Learning Agreement and should be done as early as possible after the beginning of the courses.

Student Place, date:	_ Signature:	
Responsible contact person at the home institution		
Place, date:	_ Signature:	
Responsible contact person at the host institution		
Place, date:	_ Signature:	